

**SUMMARY OF MINUTES**  
**Regular Meeting**  
**of the Board of Directors**  
**May 1, 2017**

A regular meeting of the Board of Directors of Recreational Equipment, Inc. (the "Co-Op") was held at the at the Hyatt Olive 8 hotel in Seattle, Washington.

The meeting was called to order by Chair Cheryl Scott at 11:10 a.m. All directors were present in person. Director elect Mary Beth Laughton attended as a guest. Management representatives present in person for the entire meeting were Eric Artz, Tracie Winbigler, Ben Steele, Tim Spangler, Raquel Karls, Alex Thompson, and Jolene Miller.

Here is a summary of the subjects discussed and actions taken during the meeting:

Administrative:

The minutes of the regular board meeting of February 6, 2017, were approved. The Board also approved an amendment to the Co-Op's Bylaws to increase the flexibility to appoint directors limited by term limits to additional years of service, and adopted a modification to the existing corporate borrowing resolution.

President's Report:

Mr. Stritzke began the President's Report with a discussion of "shoulder seasons", the transitional time between weather periods, and the challenges of stocking proper inventory during those times. He also highlighted the recently released report by the Outdoor Industry Association, noting that the industry contributes \$880 billion a year to the economy, and provides 7.2 million jobs.

Strategic Planning:

Eric Artz, COO, reviewed the Co-Op's strategic plan and provided an update on its implementation.

Financial Report:

Tracie Winbigler, CFO, provided the financial results from the first quarter of 2017, comparing the results to both the comparative quarter in 2016 and against forecast. She continued with an overview of the full year forecast and look forward to the Anniversary Sale. At the conclusion of the presentation, the Board approved a revised budget as recommended by the Audit & Finance Committee.

At 3:45 p.m., the Board went into executive session.

The executive session ended at 3:50 p.m., and the meeting was adjourned immediately thereafter.